

Return of Organization Exempt from Income Tax

COPY

2004

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

Department of the Treasury Internal Revenue Service

The organization may have to use a copy of this return to satisfy state reporting requirements.

Open to Public Inspection

A For the 2004 calendar year, or tax year beginning, 2004, and ending

- B Check if applicable: Address change, Name change, Initial return, Final return, Amended return, Application pending

EARTH ISLAND INSTITUTE INC. 300 BROADWAY STREET #28 SAN FRANCISCO, CA 94133

D Employer Identification Number 94-2889684 E Telephone number 415 788 3666 F Accounting method: Cash, Accrual, Other (specify)

Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).

- H and I are not applicable to section 527 organizations. H (a) Is this a group return for affiliates? H (b) If 'Yes,' enter number of affiliates H (c) Are all affiliates included? H (d) Is this a separate return filed by an organization covered by a group ruling? I Group Exemption Number M Check if the organization is not required to attach Schedule B

G Web site: WWW.EARTHISLAND.ORG

J Organization type (check only one) 501(c) 3 (insert no.) 4947(a)(1) or 527

K Check here if the organization's gross receipts are normally not more than \$25,000. The organization need not file a return with the IRS; but if the organization received a Form 990 Package in the mail, it should file a return without financial data. Some states require a complete return.

L Gross receipts: Add lines 6b, 8b, 9b, and 10b to line 12 4,191,425.

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See Instructions)

Table with 21 rows and 4 columns: Description, (A) Securities, (B) Other, and Total. Includes sections for Revenue (lines 1-12), Expenses (lines 13-17), and Net Assets (lines 18-21).

Part II Statement of Functional Expenses All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others.

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22	Grants and allocations (att sch) SEE STM 5 (cash \$ 109,594. non-cash \$)	109,594.	109,594.		
23	Specific assistance to individuals (att sch)				
24	Benefits paid to or for members (att sch)				
25	Compensation of officers, directors, etc.	124,053.	76,562.	29,416.	18,075.
26	Other salaries and wages	1,486,568.	1,223,210.	156,610.	106,748.
27	Pension plan contributions				
28	Other employee benefits	174,467.	140,795.	20,151.	13,521.
29	Payroll taxes	124,503.	100,474.	14,380.	9,649.
30	Professional fundraising fees				
31	Accounting fees				
32	Legal fees				
33	Supplies	69,814.	56,339.	8,064.	5,411.
34	Telephone	57,942.	46,759.	6,692.	4,491.
35	Postage and shipping	60,548.	50,150.	6,222.	4,176.
36	Occupancy	227,670.	183,730.	26,296.	17,644.
37	Equipment rental and maintenance	36,186.	29,203.	4,179.	2,804.
38	Printing and publications	136,515.	116,099.	12,218.	8,198.
39	Travel	368,342.	358,635.	5,809.	3,898.
40	Conferences, conventions, and meetings	51,274.	49,779.	895.	600.
41	Interest				
42	Depreciation, depletion, etc (attach schedule)	23,214.	18,734.	2,681.	1,799.
43	Other expenses not covered above (itemize):				
a	SEE STATEMENT 6	750,480.	505,467.	100,027.	144,986.
b					
c					
d					
e					
44	Total functional expenses (add lines 22 - 43). Organizations completing columns (B) - (D), carry these totals to lines 13 - 15.	3,801,170.	3,065,530.	393,640.	342,000.

Joint Costs. Check if you are following SOP 98-2.

Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? Yes No
 If 'Yes,' enter (i) the aggregate amount of these joint costs \$ _____; (ii) the amount allocated to Program services \$ _____; (iii) the amount allocated to Management and general \$ _____; and (iv) the amount allocated to Fundraising \$ _____

Part III Statement of Program Service Accomplishments

What is the organization's primary exempt purpose? <input type="checkbox"/> GLOBAL ENVIRONMENTAL ORG.	Program Service Expenses (Required for 501(c)(3) and (4) organizations and 4947(a)(1) trusts; but optional for others.)
a EARTH ISLAND PROMOTES THE CONSERVATION, PRESERVATION, AND RESTORATION OF THE EARTH THROUGH A NUMBER OF PROJECTS THAT PROVIDE VARIOUS PROGRAM SERVICES WORLDWIDE. (Grants and allocations \$)	3,065,530.
b (Grants and allocations \$)	
c (Grants and allocations \$)	
d (Grants and allocations \$)	
e Other program services (Grants and allocations \$)	
f Total of Program Service Expenses (should equal line 44, column (B), Program services).	3,065,530.

Part IV Balance Sheets (See Instructions)

Note: Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.

		(A) Beginning of year		(B) End of year	
ASSETS	45 Cash — non-interest-bearing		45		
	46 Savings and temporary cash investments	760,443.	46	900,918.	
	47a Accounts receivable	47a 339,623.			
	b Less: allowance for doubtful accounts	47b	372,561.	47c 339,623.	
	48a Pledges receivable	48a			
	b Less: allowance for doubtful accounts	48b		48c	
	49 Grants receivable		272,957.	49	203,466.
	50 Receivables from officers, directors, trustees, and key employees (attach schedule)			50	
	51a Other notes & loans receivable (attach sch.)	51a			
	b Less: allowance for doubtful accounts	51b		51c	
	52 Inventories for sale or use		5,509.	52	2,782.
	53 Prepaid expenses and deferred charges		39,584.	53	74,200.
	54 Investments — securities (attach schedule). SEE ST 7. <input type="checkbox"/> Cost <input checked="" type="checkbox"/> FMV		695,234.	54	669,052.
	55a Investments — land, buildings, & equipment: basis	55a 77,500.			
b Less: accumulated depreciation (attach schedule). STATEMENT 8	55b	77,500.	55c	77,500.	
56 Investments — other (attach schedule)			56		
57a Land, buildings, and equipment: basis	57a 317,140.				
b Less: accumulated depreciation (attach schedule). STATEMENT 9	57b 277,886.	40,569.	57c	39,254.	
58 Other assets (describe ► SEE STATEMENT 10)		3,657,577.	58	3,686,682.	
59 Total assets (add lines 45 through 58) (must equal line 74)		5,921,934.	59	5,993,477.	
LIABILITIES	60 Accounts payable and accrued expenses		60	157,514.	
	61 Grants payable		61		
	62 Deferred revenue		62		
	63 Loans from officers, directors, trustees, and key employees (attach schedule)		63		
	64a Tax-exempt bond liabilities (attach schedule)		64a		
	b Mortgages and other notes payable (attach schedule)		64b		
65 Other liabilities (describe ► SEE STATEMENT 11)		3,689,691.	65	3,710,861.	
66 Total liabilities (add lines 60 through 65)		3,807,296.	66	3,868,375.	
NET ASSETS OR FUND BALANCES	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74.				
	67 Unrestricted		1,547,318.	67	1,769,723.
	68 Temporarily restricted		567,320.	68	355,379.
	69 Permanently restricted			69	
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 70 through 74.				
	70 Capital stock, trust principal, or current funds			70	
	71 Paid-in or capital surplus, or land, building, and equipment fund			71	
	72 Retained earnings, endowment, accumulated income, or other funds			72	
73 Total net assets or fund balances (add lines 67 through 69 or lines 70 through 72; column (A) must equal line 19; column (B) must equal line 21)		2,114,638.	73	2,125,102.	
74 Total liabilities and net assets/fund balances (add lines 66 and 73)		5,921,934.	74	5,993,477.	

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

BAA

Part VI Other Information (See instructions.)		Yes	No
76	Did the organization engage in any activity not previously reported to the IRS? If 'Yes,' attach a detailed description of each activity.		X
77	Were any changes made in the organizing or governing documents but not reported to the IRS? If 'Yes,' attach a conformed copy of the changes.		X
78a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	X	
78b	If 'Yes,' has it filed a tax return on Form 990-T for this year?	X	
79	Was there a liquidation, dissolution, termination, or substantial contraction during the year? If 'Yes,' attach a statement.		X
80a	Is the organization related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc. to any other exempt or nonexempt organization?	X	
b If 'Yes,' enter the name of the organization ▶ <u>DAVID BROWER CENTER</u> and check whether it is <input checked="" type="checkbox"/> exempt or <input type="checkbox"/> nonexempt.			
81a	Enter direct and indirect political expenditures. See line 81 instructions. 81a 0.		
81b	Did the organization file Form 1120-POL for this year?		X
82a	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?		X
b If 'Yes,' you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III.) 82b N/A			
83a	Did the organization comply with the public inspection requirements for returns and exemption applications?	X	
83b	Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	X	
84a	Did the organization solicit any contributions or gifts that were not tax deductible?		X
84b	b If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		N/A
85a	501(c)(4), (5), or (6) organizations. a Were substantially all dues nondeductible by members?		N/A
85b	Did the organization make only in-house lobbying expenditures of \$2,000 or less? If 'Yes' was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year.		N/A
85c	c Dues, assessments, and similar amounts from members.		N/A
85d	d Section 162(e) lobbying and political expenditures.		N/A
85e	e Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices.		N/A
85f	f Taxable amount of lobbying and political expenditures (line 85d less 85e).		N/A
85g	g Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?		N/A
85h	h If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?		N/A
86a	86 501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on line 12.		N/A
86b	b Gross receipts, included on line 12, for public use of club facilities.		N/A
87a	87 501(c)(12) organizations. Enter: a Gross income from members or shareholders.		N/A
87b	b Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.)		N/A
88	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Part IX.		X
89a	501(c)(3) organizations. Enter: Amount of tax imposed on the organization during the year under: section 4911 ▶ 0.; section 4912 ▶ 0.; section 4955 ▶ 0.		
89b	b 501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If 'Yes,' attach a statement explaining each transaction.		X
c Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958. ▶ 0.			
d Enter: Amount of tax on line 89c, above, reimbursed by the organization. ▶ 0.			
90a	List the states with which a copy of this return is filed ▶ <u>CALIFORNIA</u>		
90b	Number of employees employed in the pay period that includes March 12, 2004 (See instructions.)		44
91	The books are in care of ▶ <u>EARTH ISLAND INSTITUTE INC.</u> Telephone number ▶ <u>415 788 3666</u> Located at ▶ <u>300 BROADWAY ST., STE 28, S.F., CA</u> ZIP + 4 ▶ <u>94133</u>		
92	Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041 - Check here. <input type="checkbox"/> and enter the amount of tax-exempt interest received or accrued during the tax year. ▶ 92 N/A		N/A

Part VII Analysis of Income-Producing Activities (See instructions.)

Note: Enter gross amounts unless otherwise indicated.

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclusion code	(D) Amount	
93 Program service revenue:					
a GLOBAL SERVICE CORP.					378,620.
b INT'L MARINE MAMMAL P					197,454.
c OTHERS					103,557.
d WETLAND RESTORATION F					53,789.
e					
f Medicare/Medicaid payments					
g Fees & contracts from government agencies					
94 Membership dues and assessments					
95 Interest on savings & temporary cash invmnts			14	30,063.	
96 Dividends & interest from securities					
97 Net rental income or (loss) from real estate:					
a debt-financed property					
b not debt-financed property					
98 Net rental income or (loss) from pers prop.					
99 Other investment income	531110	7,826.			
100 Gain or (loss) from sales of assets other than inventory			18	-3,678.	
101 Net income or (loss) from special events					
102 Gross profit or (loss) from sales of inventory					-8,445.
103 Other revenue: a					
b ADVERTISING INCOME	511120	-4,998.			
c OTHER INCOME					11,553.
d ROYALTY INCOME			15	18,678.	
e					
104 Subtotal (add columns (B), (D), and (E))		2,828.		45,063.	736,528.
105 Total (add line 104, columns (B), (D), and (E))					784,419.

Note: Line 105 plus line 1d, Part I, should equal the amount on line 12, Part I.

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See instructions.)

Line No.	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes).
1	SEE STATEMENT 16

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See instructions.)

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
N/A	%			
	%			
	%			
	%			

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See instructions.)

a Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? Yes No

b Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? Yes No

Note: If 'Yes' to (b), file Form 8870 and Form 4720 (see instructions).

Please Sign Here

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Signature of officer: John A. Knox Date: July 20, 2005

Type or print name and title: John A. Knox, Executive Director & V.P.

Paid Preparer's Use Only

Preparer's signature: CARL T. HO Date: 7/19/05 Check if self-employed: Preparer's SSN or PTIN (See General Instruction W): N/A

Firm's name (or yours if self-employed): LE, HO & COMPANY, LLP EIN: N/A

Address: 1608 NORIEGA STREET Phone no.: (415) 665-1222

City, state, and ZIP + 4: SAN FRANCISCO, CA 94122

SCHEDULE A
(Form 990 or 990-EZ)

**Organization Exempt Under
Section 501(c)(3)**

OMB No. 1545-0047

(Except Private Foundation) and Section 501(e), 501(f), 501(k),
501(n), or Section 4947(a)(1) Nonexempt Charitable Trust

2004

Department of the Treasury
Internal Revenue Service

▶ **MUST be completed by the above organizations and attached to their Form 990 or 990-EZ.**

Name of the organization: **EARTH ISLAND INSTITUTE INC.**
Employer identification number: **94-2889684**

Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees
(See instructions. List each one. If there are none, enter 'None.')

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account and other allowances
MANDI BILLINGE 6534 ARLINGTON BLVD., RICHMOND CA 9	PRGM. DIRECTOR 40	63,000.	0.	0.
YVETTE HASH 300 BROADWAY, #28, S.F., CA 94133	DIRECTOR OF ADM 40	53,785.	0.	0.
STEVEN ZIMMERMAN 300 BROADWAY, #28, S.F., CA 94133	ASSOCIATE DIR. 40	53,814.	0.	0.
RICHARD LATHROP 300 BROADWAY, #28, S.F., CA 94133	PRGM. DIRECTOR 40	54,000.	0.	0.
MARK BERMAN 300 BROADWAY #28, S.F., CA 94133	ASSOCIATE DIR. 40	52,500.	0.	0.
Total number of other employees paid over \$50,000	0			

Part II Compensation of the Five Highest Paid Independent Contractors for Professional Services
(See instructions. List each one (whether individuals or firms). If there are none, enter 'None.')

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
JONATHAN ROWE	RESEARCH & WRITING	70,215.
PUBLIC MEDIA CENTER	PRINTING, PROMOTION	70,204.
Total number of others receiving over \$50,000 for professional services	0	

Part III Statements About Activities (See instructions.)

Table with 3 columns: Question, Yes, No. Contains questions 1 through 4b regarding lobbying, property, and grants.

Part IV Reason for Non-Private Foundation Status (See instructions.)

- List of reasons for non-private foundation status, including 5-13 with checkboxes and descriptions.

Provide the following information about the supported organizations. (See instructions.)

Table with 2 columns: (a) Name(s) of supported organization(s), (b) Line number from above.

14 [] An organization organized and operated to test for public safety. Section 509(a)(4). (See instructions.)

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12.) *Use cash method of accounting.*

Note: You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.

Calendar year (or fiscal year beginning in)	(a) 2003	(b) 2002	(c) 2001	(d) 2000	(e) Total
15 Gifts, grants, and contributions received. (Do not include unusual grants. See line 28.)	2,671,771.	3,639,201.	3,688,691.	4,465,173.	14,464,836.
16 Membership fees received	211,182.	215,589.	235,252.	221,948.	883,971.
17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose	690,000.	636,271.	545,037.	497,892.	2,369,200.
18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	83,823.	187,248.	231,857.	165,214.	668,142.
19 Net income from unrelated business activities not included in line 18					
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					
21 The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge					
22 Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets					
23 Total of lines 15 through 22	3,656,776.	4,678,309.	4,700,837.	5,350,227.	18,386,149.
24 Line 23 minus line 17	2,966,776.	4,042,038.	4,155,800.	4,852,335.	16,016,949.
25 Enter 1% of line 23	36,568.	46,783.	47,008.	53,502.	
26 Organizations described on lines 10 or 11:					
a Enter 2% of amount in column (e), line 24					26a 320,339.
b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2000 through 2003 exceeded the amount shown in line 26a. Do not file this list with your return. Enter the total of all these excess amounts					26b 584,350.
c Total support for section 509(a)(1) test: Enter line 24, column (e)					26c 16,016,949.
d Add: Amounts from column (e) for lines:	18 668,142.	19	22	26b 584,350.	26d 1,252,492.
e Public support (line 26c minus line 26d total)					26e 14,764,457.
f Public support percentage (line 26e (numerator) divided by line 26c (denominator))					26f 92.18 %
27 Organizations described on line 12: N/A					
a For amounts included in lines 15, 16, and 17 that were received from a 'disqualified person,' prepare a list for your records to show the name of, and total amounts received in each year from, each 'disqualified person.' Do not file this list with your return. Enter the sum of such amounts for each year: (2003) _____ (2002) _____ (2001) _____ (2000) _____					
b For any amount included in line 17 that was received from each person (other than 'disqualified persons'), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 11, as well as individuals.) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year: (2003) _____ (2002) _____ (2001) _____ (2000) _____					
c Add: Amounts from column (e) for lines:	15 _____	16 _____	17 _____	20 _____	21 _____
d Add: Line 27a total					27c _____
e Public support (line 27c total minus line 27d total)					27d _____
f Total support for section 509(a)(2) test: Enter amount from line 23, column (e)					27e _____
g Public support percentage (line 27e (numerator) divided by line 27f (denominator))					27f _____
h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))					27g _____ %
h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))					27h _____ %

28 Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 2000 through 2003, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15.

Part V Private School Questionnaire (See instructions.)
 (To be completed ONLY by schools that checked the box on line 6 in Part IV)

		N/A	
		Yes	No
29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?.....		
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?		
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves?		
	If 'Yes,' please describe; if 'No,' please explain. (If you need more space, attach a separate statement.) ----- ----- -----		
32	Does the organization maintain the following:		
	a Records indicating the racial composition of the student body, faculty, and administrative staff?		
	b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?		
	c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?		
	d Copies of all material used by the organization or on its behalf to solicit contributions?		
	If you answered 'No' to any of the above, please explain. (If you need more space, attach a separate statement.) ----- -----		
33	Does the organization discriminate by race in any way with respect to:		
	a Students' rights or privileges?		
	b Admissions policies?		
	c Employment of faculty or administrative staff?		
	d Scholarships or other financial assistance?		
	e Educational policies?		
	f Use of facilities?		
	g Athletic programs?		
	h Other extracurricular activities?		
	If you answered 'Yes' to any of the above, please explain. (If you need more space, attach a separate statement.) ----- ----- -----		
34a	Does the organization receive any financial aid or assistance from a governmental agency?		
	b Has the organization's right to such aid ever been revoked or suspended?		
	If you answered 'Yes' to either 34a or b, please explain using an attached statement.		
35	Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev Proc 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If 'No,' attach an explanation.		

Part VI-A Lobbying Expenditures by Electing Public Charities (See instructions.)
(To be completed **ONLY** by an eligible organization that filed Form 5768)

Check **a** if the organization belongs to an affiliated group. Check **b** if you checked 'a' and 'limited control' provisions apply.

Limits on Lobbying Expenditures		(a) Affiliated group totals	(b) To be completed for ALL electing organizations
(The term 'expenditures' means amounts paid or incurred.)			
36	Total lobbying expenditures to influence public opinion (grassroots lobbying)	36	9,016.
37	Total lobbying expenditures to influence a legislative body (direct lobbying)	37	331.
38	Total lobbying expenditures (add lines 36 and 37)	38 0.	9,347.
39	Other exempt purpose expenditures	39	3,791,823.
40	Total exempt purpose expenditures (add lines 38 and 39)	40 0.	3,801,170.
41	Lobbying nontaxable amount. Enter the amount from the following table —		
	If the amount on line 40 is —		
	The lobbying nontaxable amount is —		
	Not over \$500,000	20% of the amount on line 40	
	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000	
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000	
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000	
	Over \$17,000,000	\$1,000,000	
41		41	340,059.
42	Grassroots nontaxable amount (enter 25% of line 41)	42	85,015.
43	Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36	43 0.	0.
44	Subtract line 41 from line 38. Enter -0- if line 41 is more than line 38	44 0.	0.
Caution: If there is an amount on either line 43 or line 44, you must file Form 4720.			

4-Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below.
See the instructions for lines 45 through 50.)

Calendar year (or fiscal year beginning in) ▶	Lobbying Expenditures During 4-Year Averaging Period				
	(a) 2004	(b) 2003	(c) 2002	(d) 2001	(e) Total
45	340,059.	352,520.	413,552.	403,444.	1,509,575.
46					2,264,363.
47	9,347.	24,389.	39,027.	22,959.	95,722.
48	85,015.	88,130.	103,388.	100,861.	377,394.
49					566,091.
50	9,016.	18,756.	25,658.	7,185.	60,615.

Part VI-B Lobbying Activity by Nonelecting Public Charities

(For reporting only by organizations that did not complete Part VI-A) (See instructions.)

N/A

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:

- a Volunteers
- b Paid staff or management (Include compensation in expenses reported on lines c through h.)
- c Media advertisements
- d Mailings to members, legislators, or the public
- e Publications, or published or broadcast statements
- f Grants to other organizations for lobbying purposes
- g Direct contact with legislators, their staffs, government officials, or a legislative body
- h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means
- i Total lobbying expenditures (add lines c through h.)

Yes	No	Amount

If 'Yes' to any of the above, also attach a statement giving a detailed description of the lobbying activities.

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**STATEMENT 1
FORM 990, PART I, LINE 7
OTHER INVESTMENT INCOME**

THIRTY ELM STREET CORP.....	\$	7,826.
TOTAL	\$	<u>7,826.</u>

**STATEMENT 2
FORM 990, PART I, LINE 8
NET GAIN (LOSS) FROM NONINVENTORY SALES**

PUBLICLY TRADED SECURITIES

GROSS SALES PRICE:	385,736.	
COST OR OTHER BASIS:	389,414.	
TOTAL GAIN (LOSS) PUBLICLY TRADED SECURITIES	\$	<u>-3,678.</u>
TOTAL NET GAIN (LOSS) FROM NONINVENTORY SALES	\$	<u>-3,678.</u>

**STATEMENT 3
FORM 990, PART I, LINE 10
GROSS PROFIT (LOSS) FROM SALES OF INVENTORY**

MERCHANDISE SALES.....	\$	1,074.
GROSS SALES.....	\$	<u>1,074.</u>
LESS RETURNS & ALLOWANCES.....		<u>0.</u>
NET SALES.....	\$	<u>1,074.</u>
LESS COST OF GOODS SOLD.....		<u>9,519.</u>
GROSS PROFIT FROM SALES OF INVENTORY.....	\$	<u>-8,445.</u>

**STATEMENT 4
FORM 990, PART I, LINE 20
OTHER CHANGES IN NET ASSETS OR FUND BALANCES**

BOOK VS. TAX DIFFERENCE IN THIRTY ELM STREET INCOME.....	\$	-3,797.
UNREALIZED GAIN ON INVESTMENTS.....		<u>22,939.</u>
TOTAL	\$	<u>19,142.</u>

**STATEMENT 5
FORM 990, PART II, LINE 22
GRANTS AND ALLOCATIONS**

CASH GRANTS AND ALLOCATIONS

CLASS OF ACTIVITY:	BROWER FUND	
DONEE'S NAME:	GREEN CORP	
AMOUNT GIVEN:		\$ 300.

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STATEMENT 5 (CONTINUED)
FORM 990, PART II, LINE 22
GRANTS AND ALLOCATIONS

CASH GRANTS AND ALLOCATIONS

CLASS OF ACTIVITY:	NETWORK SERVICES	
DONEE'S NAME:	COMMUNITY ENVIRONMENTAL COUNCI	
AMOUNT GIVEN:		\$ 26,500.
CLASS OF ACTIVITY:	BROWER FUND	
DONEE'S NAME:	STUDENT ENVIRONMENTAL ACTION	
AMOUNT GIVEN:		100.
CLASS OF ACTIVITY:	BROWER FUND	
DONEE'S NAME:	YAXCHE SCHOOL	
AMOUNT GIVEN:		100.
CLASS OF ACTIVITY:	BROWER FUND	
DONEE'S NAME:	HAZEL WOLF FILM NETWORK	
AMOUNT GIVEN:		300.
CLASS OF ACTIVITY:	BROWER FUND	
DONEE'S NAME:	ASJE	
AMOUNT GIVEN:		100.
CLASS OF ACTIVITY:	BROWER FUND	
DONEE'S NAME:	AMAZON WATCH	
AMOUNT GIVEN:		156.
CLASS OF ACTIVITY:	BROWER FUND	
DONEE'S NAME:	INSTITUTE FOR SOCIAL ECOLOGY	
AMOUNT GIVEN:		3,000.
CLASS OF ACTIVITY:	BROWER FUND	
DONEE'S NAME:	COLORADO COLLEGE	
AMOUNT GIVEN:		2,700.
CLASS OF ACTIVITY:	BROWER FUND	
DONEE'S NAME:	SOCIAL & ENVIRONMENTAL ENTERP.	
AMOUNT GIVEN:		2,000.
CLASS OF ACTIVITY:	BROWER FUND	
DONEE'S NAME:	EARTH TEAM	
AMOUNT GIVEN:		114.
CLASS OF ACTIVITY:	BROWER FUND	
DONEE'S NAME:	COLLECTIVE HERITAGE INSTITUTE	
AMOUNT GIVEN:		115.
CLASS OF ACTIVITY:	BROWER FUND	
DONEE'S NAME:	WILD CALIFORNIA	
AMOUNT GIVEN:		100.
CLASS OF ACTIVITY:	BROWER FUND	
DONEE'S NAME:	GLEN CANYON INSTITUTE	
AMOUNT GIVEN:		3,825.
CLASS OF ACTIVITY:	SPECIAL PROJECTS	
DONEE'S NAME:	KLAMATH FOREST ALLIANCE	

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STATEMENT 5 (CONTINUED)
FORM 990, PART II, LINE 22
GRANTS AND ALLOCATIONS

CASH GRANTS AND ALLOCATIONS

AMOUNT GIVEN:		\$	499.
CLASS OF ACTIVITY:	IMMP		
DONEE'S NAME:	DOLPHIN CONSERVATION SOCIETY		
AMOUNT GIVEN:			600.
CLASS OF ACTIVITY:	IMMP		
DONEE'S NAME:	PACIFIC ORCA SOCIETY		
AMOUNT GIVEN:			4,550.
CLASS OF ACTIVITY:	SACRED LAND FILM PROJECT		
DONEE'S NAME:	BLACK MESA TRUST		
AMOUNT GIVEN:			300.
CLASS OF ACTIVITY:	MANGROVE ACTION PROJECT		
DONEE'S NAME:	TENGGU LUKMANNUL HAKIM		
AMOUNT GIVEN:			18,700.
CLASS OF ACTIVITY:	MANGROVE ACTION PROJECT		
DONEE'S NAME:	YAYASAN AKAR RUMPUT LAUT		
AMOUNT GIVEN:			16,899.
CLASS OF ACTIVITY:	MANGROVE ACTION PROJECT		
DONEE'S NAME:	INSTITUTO TERRAMAR		
AMOUNT GIVEN:			3,000.
CLASS OF ACTIVITY:	CENTER FOR SAFE ENERGY		
DONEE'S NAME:	TIGEREKSKY STATE NATURAL CTR.		
AMOUNT GIVEN:			500.
CLASS OF ACTIVITY:	CENTER FOR SAFE ENERGY		
DONEE'S NAME:	ECOHOUSING DEMONSTRATION PRJ		
AMOUNT GIVEN:			508.
CLASS OF ACTIVITY:	CENTER FOR SAFE ENERGY		
DONEE'S NAME:	ALTAISKY ZAPOVEDNIK		
AMOUNT GIVEN:			1,262.
CLASS OF ACTIVITY:	CENTER FOR SAFE ENERGY		
DONEE'S NAME:	SHONSKY NATIONAL PARK		
AMOUNT GIVEN:			500.
CLASS OF ACTIVITY:	CENTER FOR SAFE ENERGY		
DONEE'S NAME:	ISTOK REGIONAL NGO		
AMOUNT GIVEN:			313.
CLASS OF ACTIVITY:	BORNEO PROJECT		
DONEE'S NAME:	BORNEO RESOURCES INSTITUTE		
AMOUNT GIVEN:			5,157.
CLASS OF ACTIVITY:	BORNEO PROJECT		
DONEE'S NAME:	PACOS TRUST		
AMOUNT GIVEN:			2,025.

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STATEMENT 5 (CONTINUED)
FORM 990, PART II, LINE 22
GRANTS AND ALLOCATIONS

CASH GRANTS AND ALLOCATIONS

CLASS OF ACTIVITY:	BORNEO PROJECT	
DONEE'S NAME:	FRIENDS OF THE EARTH, MALAYSIA	
AMOUNT GIVEN:		\$ 340.
CLASS OF ACTIVITY:	BORNEO PROJECT	
DONEE'S NAME:	HNL & CO	
AMOUNT GIVEN:		3,354.
CLASS OF ACTIVITY:	BORNEO PROJECT	
DONEE'S NAME:	UMA BAWANG WOMEN'S SOCIETY	
AMOUNT GIVEN:		608.
CLASS OF ACTIVITY:	BORNEO PROJECT	
DONEE'S NAME:	SARAWAK PENAN ASSOCIATION	
AMOUNT GIVEN:		127.
CLASS OF ACTIVITY:	BORNEO PROJECT	
DONEE'S NAME:	JOK JAU EVONG	
AMOUNT GIVEN:		5,000.
CLASS OF ACTIVITY:	BORNEO PROJECT	
DONEE'S NAME:	SAHABAT ALAM, MALAYSIA	
AMOUNT GIVEN:		2,742.
CLASS OF ACTIVITY:	JAMES BAY	
DONEE'S NAME:	CTR. FOR HEALTH, ENVIORNMENT	
AMOUNT GIVEN:		200.
CLASS OF ACTIVITY:	JAMES BAY	
DONEE'S NAME:	RESTORE THE NORTH WOODS	
AMOUNT GIVEN:		200.
CLASS OF ACTIVITY:	BAWT	
DONEE'S NAME:	SUMMER SEARCH SAN FRANCISCO	
AMOUNT GIVEN:		500.
CLASS OF ACTIVITY:	GLOBAL SERVICE CORPS	
DONEE'S NAME:	HEARTS HELPING HANDS	
AMOUNT GIVEN:		300.
CLASS OF ACTIVITY:	UNIVERSITAREA PROTEGIDA	
DONEE'S NAME:	CLUB DE JOVENES AMBIENTALISTAS	
AMOUNT GIVEN:		2,000.

NONCASH GRANTS AND ALLOCATIONS

TOTAL GRANTS AND ALLOCATIONS \$ 109,594.

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STATEMENT 6
FORM 990, PART II, LINE 43
OTHER EXPENSES

	(A)	(B)	(C)	(D)
	TOTAL	PROGRAM SERVICES	MANAGEMENT & GENERAL	FUNDRAISING
DIRECT ADVERTISING COSTS	-31,827.	-31,827.		
DIRECT MAIL COSTS	70,638.	4,106.		66,532.
INDEPENDENT CONTRACTORS	428,491.	345,947.	49,398.	33,146.
INSURANCE	27,540.	22,225.	3,181.	2,134.
MISCELLANEOUS	52,403.	39,501.	2,822.	10,080.
PROFESSIONAL FEES	65,293.	18,309.	44,626.	2,358.
PROMOTION & PUBLIC EDUCATION	121,572.	96,519.		25,053.
SPECIAL APPEALS	16,370.	10,687.		5,683.
TOTAL	\$ 750,480.	\$ 505,467.	\$ 100,027.	\$ 144,986.

STATEMENT 7
FORM 990, PART IV, LINE 54
INVESTMENTS - SECURITIES

CORPORATE BONDS	VALUATION METHOD	AMOUNT
CORPORATE BONDS IN MERRILL LYNCH	MARKET VALUE	\$ 273,718.
	TOTAL	\$ 273,718.

OTHER SECURITIES	VALUATION METHOD	AMOUNT
CITIZENS CORE GROWTH - INDEX PORTFOLIO	MARKET VALUE	395,334.
	TOTAL	\$ 395,334.

TOTAL INVESTMENTS - SECURITIES \$ 669,052.

STATEMENT 8
FORM 990, PART IV, LINE 55B
INVESTMENTS - LAND, BUILDINGS, AND EQUIPMENT

CATEGORY	BASIS	ACCUM. DEPREC.	BOOK VALUE
LAND	\$ 77,500.		\$ 77,500.
TOTAL	\$ 77,500.	\$ 0.	\$ 77,500.

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STATEMENT 9
FORM 990, PART IV, LINE 57
LAND, BUILDINGS, AND EQUIPMENT

CATEGORY	BASIS	ACCUM. DEPREC.	BOOK VALUE
MISCELLANEOUS	\$ 317,140.	\$ 277,886.	\$ 39,254.
TOTAL	<u>\$ 317,140.</u>	<u>\$ 277,886.</u>	<u>\$ 39,254.</u>

STATEMENT 10
FORM 990, PART IV, LINE 58
OTHER ASSETS

DEPOSITS.....	\$ 14,643.
WETLAND RESTORATION TRUST FUND.....	3,672,039.
TOTAL	<u>\$ 3,686,682.</u>

STATEMENT 11
FORM 990, PART IV, LINE 65
OTHER LIABILITIES

AGENCY OBLIGATION.....	\$ 3,672,039.
DEPOSITS.....	38,822.
TOTAL	<u>\$ 3,710,861.</u>

STATEMENT 12
FORM 990, PART IV-A, LINE B(4)
OTHER AMOUNTS

ELM STREET CONTRIBUTION DISCOUNT AMORTI.....	\$ 4,029.
TOTAL	<u>\$ 4,029.</u>

STATEMENT 13
FORM 990, PART IV-A, LINE D(2)
OTHER AMOUNTS

ADVERTISING EXPENSES.....	\$ -31,827.
K-1 NET INCOME FROM THIRTY ELM ST. CORP.....	7,826.
TOTAL	<u>\$ -24,001.</u>

STATEMENT 14
FORM 990, PART IV-B, LINE B(4)
OTHER AMOUNTS

DIRECT ADVERTISING COSTS.....	\$ 31,827.
TOTAL	<u>\$ 31,827.</u>

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**STATEMENT 15
FORM 990, PART V
LIST OF OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES**

<u>NAME AND ADDRESS</u>	<u>TITLE AND AVERAGE HOURS PER WEEK DEVOTED</u>	<u>COMPEN- SATION</u>	<u>CONTRI- BUTION TO EBP & DC</u>	<u>EXPENSE ACCOUNT/ OTHER</u>
MICHAEL HATHAWAY 300 BROADWAY ST., SUITE 28 SAN FRANCISCO, CA 94133	VICE PRESIDENT 1	\$ 0.	\$ 0.	\$ 0.
JOHN COGGIN 300 BROADWAY ST., SUITE 28 SAN FRANCISCO, CA 94133	DIRECTOR 1	0.	0.	0.
ROBERT WILKINSON 300 BROADWAY ST., SUITE 28 SAN FRANCISCO, CA 94133	PRESIDENT 1	0.	0.	0.
MARIA MOYER-ANGUS 300 BROADWAY ST., SUITE 28 SAN FRANCISCO, CA 94133	SECRETARY 1	0.	0.	0.
TIM RANDS 300 BROADWAY ST., SUITE 28 SAN FRANCISCO, CA 94133	TREASURER 1	0.	0.	0.
KENNETH BROWER 300 BROADWAY ST., SUITE 28 SAN FRANCISCO, CA 94133	DIRECTOR 1	0.	0.	0.
SUSAN MARIE REID 300 BROADWAY ST., SUITE 28 SAN FRANCISCO, CA 94133	DIRECTOR 1	0.	0.	0.
PETER WINKLER 300 BROADWAY ST., SUITE 28 SAN FRANCISCO, CA 94133	COUNSEL 1	0.	0.	0.
LISA WALLACE 300 BROADWAY ST., SUITE# 28 SAN FRANCISCO, CA 94133	DIRECTOR 1	0.	0.	0.
VERONICA EADY 300 BROADWAY ST., SUITE 28 SAN FRANCISCO, CA 94133	DIRECTOR 1	0.	0.	0.
LISA FAITHORN 300 BROADWAY ST., SUITE #28 SAN FRANCISCO, CA 94133	VICE PRESIDENT 1	0.	0.	0.
CAROLE COMBS 300 BROADWAY ST., SUITE #28 SAN FRANCISCO, CA 94133	DIRECTOR 1	0.	0.	0.

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STATEMENT 15 (CONTINUED)
FORM 990, PART V
LIST OF OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES

NAME AND ADDRESS	TITLE AND AVERAGE HOURS PER WEEK DEVOTED	COMPEN- SATION	CONTRI- BUTION TO EBP & DC	EXPENSE ACCOUNT/ OTHER
DAVID PHILLIPS 300 BROADWAY ST., SUITE 28 SAN FRANCISCO, CA 94133	EXECUTIVE DIREC 40	\$ 67,351.	\$ 0.	\$ 0.
ANGANA CHATTERJI 300 BROADWAY ST., SUITE 28 SAN FRANCISCO, CA 94133	DIRECTOR 1	0.	0.	0.
MARTHA DAVIS 300 BROADWAY ST., SUITE 28 SAN FRANCISCO, CA 94133	DIRECTOR 1	0.	0.	0.
JOHN KNOX 300 BROADWAY ST., SUITE 28 SAN FRANCISCO, CA 94133	EXECUTIVE DIREC 40	56,702.	0.	0.
TOTAL		\$ 124,053.	\$ 0.	\$ 0.

STATEMENT 16
FORM 990, PART VIII
RELATIONSHIP OF ACTIVITIES TO THE ACCOMPLISHMENT OF EXEMPT PURPOSES

LINE #	EXPLANATION OF ACTIVITIES
102	PROMOTIONAL ITEMS SOLD AND GIFTED TO GAIN SUPPORT FOR PROJECTS
103	INCOME FROM VARIOUS SOURCES TO FUND OPERATIONS AND PROJECTS, ALL DEVOTED TO THE PROMOTION OF SOCIAL WELFARE OF THE GENERAL PUBLIC IN GLOBAL CONSERVATION, ENVIRONMENTAL, AND ECOLOGICAL PRINCIPLES
93	REVENUE FROM SERVICES PROVIDED IN ACTIVITIES THAT PROMOTE THE EXEMPT FUNCTIONS OF THE ORGANIZATION.